

G a r y S t i l l

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Qualifications

- Proven success with effectively managing multiple projects
- Solid understanding of how to implement inside marketing plan to retain residents
- Enthusiastic about collections and troubleshooting weakpoints
- Strategically am able to implement policies and procedures to both employees and residents alike.
- Positive outlook on a daily basis promoting exceptional customer service.
- Self-motivated to learn and employ knowledge consistently

SoftwareSkills

- Micosoft Visual Basic, Offices, & Windows
- Excel
- PowerPoint
- Yardi Voyager
- Bluemoon Software
- MRI

Accomplishments

- Leasing superstar (Roscoe Properties)–May 2014
- TheArrangement-Aided in bringing residency from 85% to 97% over winter season
- The Arrangement-Property of the year runner up 2014
- New Position created, sales and marketing manager (The Arrangement)

Professional Experience

Cortland Partners- February 2017- Current

Leasing Manager- Preserve @ Rolling Oaks

- Heading leasing team
- In charge of reports and construction of leasing process during renovation
- Heading marketing and resident events
- Developing tools for resident retention

IMT Residential- November 2015- December 2016

Leasing Consultant- IMT @ The Domain- Austin, TX

- Employed sales skills to lease and present community
- Created and handled resident files for longevity of lease term
- Assisted in daily office tasks
- Assisted in marketing and sales of community

IconUrbanGroup,LLC–August 2015-August 2015

Assistant Manager - The Parker - Austin, TX (LeaseUp)

- Learned systems and reports including financials, renewals, deposit accounting and daily functions.
- Oversaw collections and evictions processes on a monthly basis.
- Assisted the property manager with close-out procedures as well as daily operations.
- Leasing and touring of community

Roscoe Properties - October 2013- August 2015 *Leasing Manager-The Arrangement Apartments- Austin, TX (LeaseUp)*

- Lead and managed leasing team, demonstrating tactics and goals for each leasing week.
- Gained and employed knowledge of sales, marketing and retention strategies.
- Set resident events, fundraisers, and brought in new social media to connect residents and staff.

Leasing Agent - Trio Apartments - Austin, TX (LeaseUp)

References available upon request